

# FARMER FEEDBACK REPORT

FOR: Burundi Ngozi Nyankurazo

BY: DRIFTAWAY COFFEE

Date: 5/22/2023

## INTRODUCTION TO DRIFTAWAY COFFEE

- Driftaway Coffee was founded in 2014 by Anu Menon and Suyog Mody in New York.
- We are a small-batch coffee roaster that offers coffee subscriptions, single bags and virtual tastings.
- We ship every day typically within 24-48 hours of roasting, and our customers are home consumers all over the United States and internationally as well. We sell whole beans, ground and prepackaged cold brew pouches.
- Driftaway Coffee has a direct to consumer business model and all of our coffees are shipped to our customers to brew at home.



WHERE WE ROAST
We roast & pack in a roasting
facility in Brooklyn, New York, on a
Loring Kestrel S35 (http://
loring.com/roasters/s35-kestrel/).
lan Terry roasts the coffee. and is
also in charge of green buying.

## DRIFTAWAY'S FARMER FEEDBACK PROGRAM





Anu and Suyog (founders of Driftaway Coffee):

We took our first origin trip in March 2017 with Cafe Imports to Costa Rica and Guatemala. The experience was eye-opening & awe-inspiring. We were amazed to see all the things that have to happen at the farm to even get the coffee to us as roasters. One question every farmer & producer asked us was, "What did you think of the coffee"? It made us realize that, while we, the roaster, get to hear from the coffee consumers, the farmers and producers don't.

So, in June 2017, we decided to start the Driftaway Farmer Feedback program. With our online coffee business model, our customers already rate and review every coffee they get. With the Farmer Feedback program, we are sharing their ratings and reviews directly with you. We hope this brings you as much joy and delight as it brings us to hear how customers enjoyed the coffee - and maybe some learnings too!

## THE GREEN COFFEE BEANS

We received this coffee through Homage. The coffee was shipped from Burundi to the Continental Terminals, NJ. We began roasting this coffee on May 21st, 2023.

## **TRACEABILITY**

Importer - Homage
Origin - Burundi
Region - Ngozi

Harvest Date - April - June 2022
 Farm - Not available

Producer - Several smallholder producers

Varietal - Red Bourbon
Altitude - 1720 - 1900
Processing - Washed

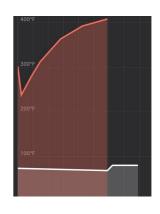
Mill/Washing Station - Nkanda Washing Station

## HOW WE SAMPLE ROASTED THIS COFFEE

Green coffee selection begins when we receive a sample in the mail. Samples usually consist of 50 to 250 grams of green coffee and are roasted in 45 gram batches for cupping in an Ikawa pro v3 sample roaster. We cupped the coffee and scored it via the SCA 2015 standard cupping form.







## ROASTING BNY | Burundi Ngozi Nyankurazo

This coffee was grown and harvested by several farmers within the Nyankurazo community in northern Burundi, on the border with Rwanda. It was processed at the Nkanda washing station, which is run by Pierre Nzeyimana and his three sons. Pierre started the washing station after working for more than 10 years in other washing stations in Burundi, and now just over 1,200 farmers from the commune of Tangara contribute to Nkanda.

## Roasting Information

Driftaway Roast Profile - Fruity

When we started roasting it - May 21st, 2023
When we finished roasting it - June 14th, 2023

• Total quantity roasted - 2209.9

• Total number of roasts - 42

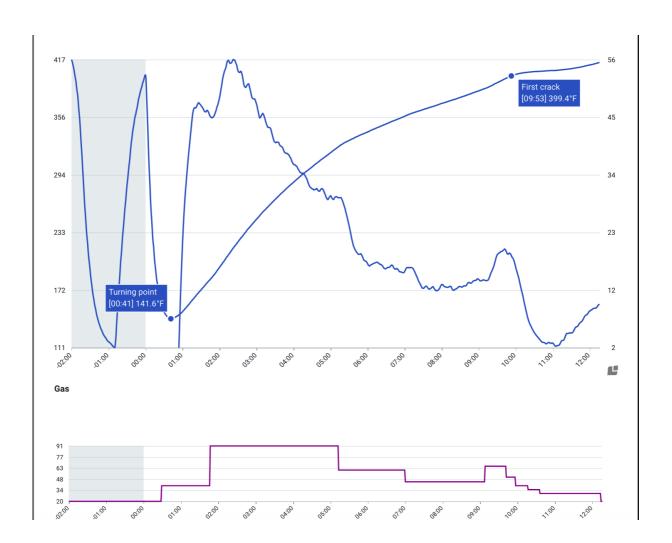
• Roasting machine - Loring S35

Roasting location - Brooklyn, NY
 Roaster name - Ian Terry

This is our second year roasting the Nyankurazo lot from Ngozi, Burundi. It comes from the same washing station as many of our Burundian offerings over the years, but we have become partial to this lot. It's a very complex and bright coffee with lots of fruit notes.

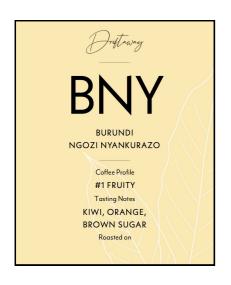
The Fruity Profile is a light roast and usually a shorter roast than the other profiles.

For a dense coffee we will use a technique of high heat early in the roast followed by low heat through the middle of the roast. At the end of the roast just before first crack the the heat and air speed are increased to give the coffee some momentum going into the development phase of the roast.



## WHAT DRIFTAWAY CUSTOMERS RECEIVED

We name all our coffees with three-letter acronyms. For example, we called this coffee BNY | Burundi Ngozi Nyankurazo. The three-lettered acronyms originated from our vintage baggage tag inspired coffee labels, which are designed to celebrate the long journey coffee takes before it gets to the consumer. The coffees come in different sizes - 8 oz, 12 oz, 1 lb and 2 lbs, and the Explorer box has 2 oz or 4 oz of each coffee.





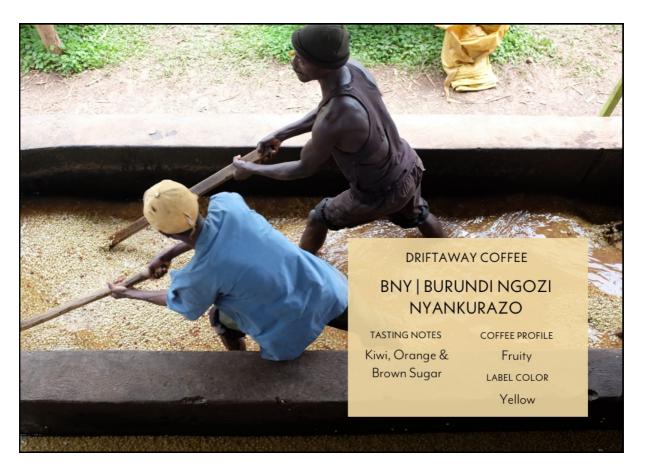


We ship the coffees in a light-weight recyclable envelope that fits in the mailbox. People always tell us that is the best-smelling mail they receive!

We send a coffee information card with every bag of coffee to the consumer, so they know more about where the coffee came from and how we roasted it. Here's the information card we sent with this coffee.

We also create a unique web page for each coffee - here's the URL for BNY.

https://driftaway.coffee/BNY/



### [FRONT OF POSTCARD]

### **COFFEE PRODUCER'S STORY**

This coffee was grown and harvested by several farmers within the Nyankurazo community in northern Burundi. It was processed at the Nkanda washing station, which is run by Pierre Nzeyimana and his three sons. Pierre started the washing station after working for more than 10 years in other washing stations in Burundi.



This is a Farmer Feedback coffee! Rate the coffee & send your notes to the farmers at driftaway.coffee/coffee-history

#### **ROASTER'S NOTES**

This is our second year roasting the Nyankurazo lot from Ngozi, Burundi. It comes from the same washing station as many of our other Burundian offerings from over the years, but we have become partial to this lot. It's a very complex and bright coffee with lots of fruit notes.

#### DID YOU KNOW?

In Burundi, the traditional method of processing coffee after harvest is different from other neighboring countries. Coffee is typically allowed to rest for up to 36 hours in two sessions known as double-fermentation. This additional rest before drying adds to this coffee's fruit flavors and sparkling acidity.

#### LEARN MORE



Scan the QR code with your phone camera to learn more about this coffee, watch our roasters discuss the story behind it, and order more or request some for your next delivery! Or visit driftaway.coffee/bny. Last date to order: 14th June 2023.



#### **FROM**

COUNTRY, PROVINCE & COMMUNITY Burundi, Ngozi, Nyankurazo

PRODUCERS & IMPORTER Several smallscale farmers Homage

> WASHING STATION Nkanda

PROCESSING TYPE Washed

ALTITUDE 1720 - 1900 meters

> VARIETALS Red Bourbon

ROAST LEVEL Light



This postcard was made from 100% recycled paper.









#### BNY | Burundi Ngozi Nvankurazo

Fruity Profile | Light roast Tasting Notes: Kiwi, Orange, Brown Suga

#### THE STORY BEHIND THIS COFFEE















#### IT ALL STARTS AT THE COFFEE FARM

"This coffee was grown and harvested by several farmers within the Nyanku one to see was grown and narvesteepers within the representation community in northern Burundi, on the border with Revanda, It was processed at the Nkanda washing station, which is run by Pierre Nzeyimana and his three sons. Pierre started the washing station after working for more than 10 years in a ther washing stations in Burundi, and now just over 1,200 farmers from the commune of Tangara contribute to Nkanda.

Processing I have traditional method of processing coffee after harvest is different from other neighboring countries. Coffee is typically allowed to rest for up to 36 hours in two sessions known as doubtle-fermination: 12 - 18 hours with yollowed by 22 - 18 hours with This additional east before drying adds to this coffee's fruit flowers and sparkling acidity. It is then dried on raised tables for 15 to 20 days."



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COUNTRY	REGION	PROCESSING	IMP
Burundi	Ngozi	Washed	Hon
PRODUCER	VARIETAL	ALTITUDE	
Several	Red Bourbon	1720 - 1900	
smallholder		meters	
producers			

ti stands for "blessing" in the Kirundi language. Also known as Rundi, it

\$5.25	
Price paid by Driftaway	

Θ

## Not applicable Free on Board price

## Not available

#### \$1.88 Fair Trade price per pound

## \$1.68 Coffee C-Market price per po

### \$0.05 Driftaway's World Coffee Resea pound



This coffee travelled 7,094 miles to the Driftaway Coffee roastery in Queens.

Love the coffee? You can share you mpliments & tasting observations with the farmers.

SEND FARMER FEEDBACK

#### WHY DID WE SELECT THIS COFFEE?



This is the fourth year in a row that we've rousted coffee process or the Nicanda washing station in Ngozi, and the second year roasting the coffee that they separate from the Nyaokurozo community. Pierre and sons separated the coffee grown by the community of Nyankuraro to highlight that microclimate and specific taste profile.

AVERAGE CUPPING SCORE

LEARN MORE ABOUT CUPPING SCORES



86 SCAA Cupping Score

20 x 60 kg Bags purchased

2 years Length of producer relationship

100% (in 2022) Transparent coffees purchased



#### A note from Ian T.

#### Lead Roaster & Green Coffee Buyer

"This is our second year roasting the Nyankurazo lot from Ngazi, Burundi. It cames from the same washing station as many of our dian offerings over the years, but we have become partial to this lot. It's a very complex and bright coffee with lots of fruit

#### HOW DID WE ROAST THIS COFFEE?



This coffee is being roasted by lan T. from May 21st to lune 14th in Brooklyn. We use the Loring Kestrel roaster for this profile. We have strict guidelines for each of the coffee profiles, and this roast has to pass the development time ratio test as measured in real-time by the roasting software, Cropster. Once it does, it is approved for production.



#### QUALITY CONTROL

We perform Quality Control via a process of coffee tasting called cupping on all of our production roasts once a week from home as per our  $Covid-19\ shelter\ in\ place\ guidelines.\ Each\ cupping\ is\ conducted\ by\ our\ roasting\ staff\ Kieran\ D.\ and\ lan\ T.\ using\ standard\ equipment,\ and\ is$ logged by our Q-certified cupper Ian T. All coffees are evaluated on a scoring scale of 0 to 3.

- 3.0 = exceptional roast exceeds expectations
- 2.5 = on par with profile matches expectations
- 2.0 good roast, but 1 or 2 elements could be improved needs improvement
- 1.5 or lower failed do not ship

#### PRODUCTION AND SHIPPING

Less than 24 hours after roasting, we bag your coffee in our production facility in Greenpoint, Brooklyn. Our production team is led to be a support of the production of thby Anthony and Torie, and supported by a rotating cast of local artists, musicians and independent professionals.







#### AT YOUR HOME

Brew this coffee with your favorite home brewer and enjoy the taste of incredible coffee! Here are a few tips on how to make the best offee on each brewer















View other posts about how to make better coffee at home on our blog Coffeecademy

## **COST BREAKDOWN**

## For a typical 12 oz package of roasted coffee:

- 14 oz of Green Beans:
  - Farmgate price for Green equivalent: not available
  - EXW price (includes export + import): \$4.59
- Roasting (Labor + Gas + Roaster Payment): \$1.50
- Packaging Labor: \$1.97
- Shipping: \$5.50
- Credit Card Processing fee: \$0.78
- Total Costs: \$14.34
- Price Paid by customer: \$19.00

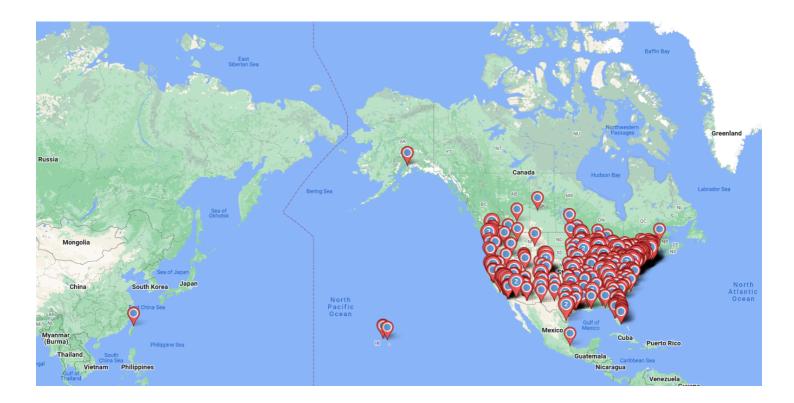
## **ABOUT THIS INFORMATION**

- Green beans cost \$5.35 per pound (EXW price paid by Driftaway, includes export and import costs)
- 12oz roasted coffee uses 13 to 14 oz (0.8 lbs) of green coffee
- Packaging materials include coffee pouch, envelope, postcards etc
- These costs are representative of Driftaway's business model and may not apply generally to other coffee shops, wholesale roasters or other roasters
- These are real costs based on this coffee and a 12oz roasted coffee bag size. Costs for other coffees and other sizes vary.

## WHO RECEIVED THIS COFFEE

Driftaway Coffee customers are all over the United States and some in Europe. We shipped this coffee within 24 to 48 hours from roasting.

- 983 customers received this coffee in the mail
- All 50 states shipped to within the United States
- 624 cities and towns shipped to
- 70717+ cups of coffee were brewed
- 3.5 days average days from roasting for first brew



## **CUSTOMER REVIEWS**

Using the Driftaway website, our customers submitted ratings and reviews for the BNY | Burundi Ngozi Nyankurazo coffee. On the form, customers are instructed to rate the coffee out of 100 pts, 60 points being average. Note that these are not cupping scores or an indication of quality, they are an indication of how much each customer liked a cup of the coffee they brewed.

## **RATINGS**

- Customer Ratings received: 47
- Mean rating: 80
- Average acidity rating: 43.75 (0 low, 100 high)
- Average body rating: 48.21 (0 low, 100 high)

## **REVIEWS**

We asked our customers to share feedback with the farmer and the following responses were recorded:

"Very smooth cup of coffee, thank you so much!"

"keep up the good work. Enjoying your coffee"

## **Customer Tasting Notes**

The following flavors were recorded on the tasting forms sent to our customers - the larger and darker the font, the more responses with that flavor were recorded.



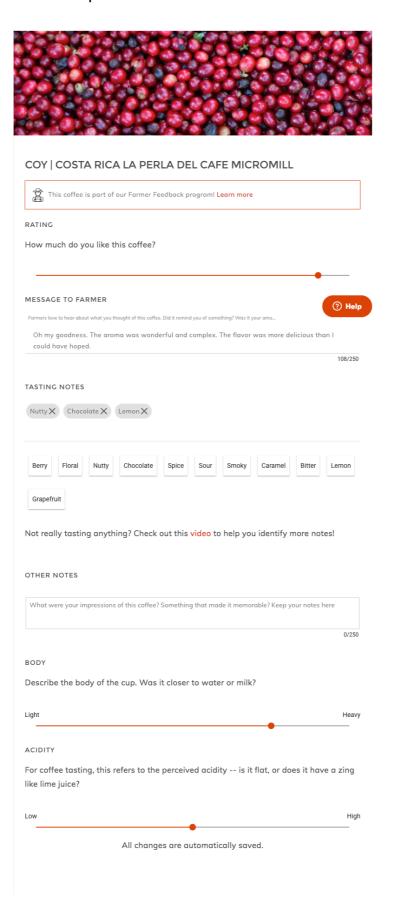
## **Quality Control Tasting Notes**

The following flavors were recorded during our cuppings each week at the roastery, beginning with the initial sample of the coffee which was approved when we bought the coffee.



## **HOW CUSTOMERS REVIEW**

All customers that received the coffee have access to a review screen under My Account where they can rate and review every coffee. Here's an example:



## HOW A DRIFTAWAY SUBSCRIPTION WORKS

Every subscription begins with a Coffee Explorer Box containing five profiles:

- Fruity: Light roasted African coffees, typically with delicate, fruity or floral tones.
- Classic: Medium roasted coffees, usually from South America, with chocolaty & nutty notes.
- Balanced: Light-medium roasted coffees, usually from Central America, that balance chocolate & fruity notes.
- Bold: Medium-Dark roasted coffees from around the world, with bold, rich flavors.
- Extra Bold: Dark roasted coffees from around the world, typically a blend with a more rounded flavor.

- Customers rate the profiles in their Explorer box, and their future deliveries are new coffees from their favorite profiles.
- Driftaway educators teach them how to taste/cup them side by side, giving them a choice of joining us, watching a recording, or following along with a guide.
- Every coffee comes with a virtual tasting class over Zoom held every week on a Saturday.
- We change the coffees each 4 weeks, so it's a great way to try new coffees out - while knowing that it's always a coffee that our customers will love!

## ABOUT THE DRIFTAWAY TEAM



Driftaway Coffee was started by Anu & Suyog, to fulfill their desire to create, do work they were passionate about, as well as their need for and interest in great coffee.

Read more about our story at <a href="https://driftaway.coffee/ourstory">https://driftaway.coffee/ourstory</a>

The team has since grown to 19 amazing people all over the world: https://driftaway.coffee/ourteam

## **CONTACT INFORMATION**

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